



PROFILE

GRAHAM DOBBIN

EXECUTIVE SUMMARY

Graham is a facilitator, trainer & coach – working with Leadership teams from middle management to C-Suite in a wide range of industries. He has helped to develop the implementation & strategy of leadership structures of fast-growing tech companies to facilitate sustained growth and support the delivery of projects from some of the world's largest companies.

Additionally, facilitating programmes for diverse senior leadership, teams in car manufacturing, nuclear processing plants & the world's largest co-working provider - Graham is passionate about authenticity and context.

AREAS OF SPECIALTY

Leadership Performance

For over 20 years Graham has managed, motivated, and strategised for teams in B2B markets. His skill is supporting and developing team & leaders to maximize performance.

Graham's speciality is simplifying the message and engagement in complex situations.

Whilst having a background in sales and marketing, he is sensitive to highly skilled technical people playing an active part in the process which may not be natural to them.

He actively coaches professionals to comfortably find their way of building strong, effective & productive business relationships.

INTERCULTURAL COMPETENCIES

Graham is originally from Scotland and has spent 4 years working in New York before moving to Sydney, Australia.

As well as working with many international brands, Graham has also been involved in projects working in South African townships and with charity groups in the UK & US focussing on helping homeless & supporting vulnerable women.

Graham was chosen as a featured Business Coach in the Verizon TV series 'Comeback Coach' which was aired in the US during late 2020.

CLIENTS

- Google
- Roche Diagnostics
- WeWork
- World Bank
- Indeed
- BMW Group

SKILLS

- DISC Practitioner
- Master Practitioner NLP
- NLP Master Coach
- PRINCE 2 Practitioner
- Senior Corporate Trainer & Facilitator
- Regular contributor on BBC Radio Business & Mindset, Radio City, Liverpool – Current Affairs
- Talk Radio host



STRATEGIC LEADERSHIP

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